



This program roadmap represents one possible pathway to complete the program. **Please see a counselor** to create an education plan that is customized to meet your needs. This roadmap is not a guarantee of course availability or financial aid applicability.

Catalog: 2024-25

GE Pattern: local AA/AS

Total Units: 60

First Year

Semester 1

15 Units

| CAT. | COURSE | TITLE | UNIT | GE AREA |
|------|------------------------------|-----------------------------------|------|---------------|
| Req | RE 300 | California Real Estate Principles | 3 | |
| Req | RE 310 | Real Estate Practice | 3 | |
| Req | BUS 300 | Introduction to Business | 3 | Vb |
| RE | RE 360 | Real Estate Economics | 3 | |
| GE | ENGWR 300 / 480 ^H | College Composition | 3 | Ila WC |

Semester 2

16 Units

| CAT. | COURSE | TITLE | UNIT | GE AREA |
|------|-----------------------------|--|------|---------------|
| Req | RE 320 | Real Estate Finance | 3 | |
| Req | RE 330 | Legal Aspects of Real Estate | 3 | |
| Req | RE 342 | Real Estate Appraisal | 3 | |
| Req | BUS 340 | Business Law | 3 | |
| GE | STAT 300 / 480 ^H | Introduction to Probability and Statistics | 4 | IIb MC |

Second Year

Semester 3

15 Units

| CAT. | COURSE | TITLE | UNIT | GE AREA |
|------|-----------|-------------------------|------|---------|
| RE | BUS 310 | Business Communications | 3 | |
| RE | BUS 210 | The Business Plan | 1 | |
| GE | ARTNM 322 | Beginning Digital Art | 3 | I |
| GE | ASTR 310 | The Solar System | 3 | IV |
| GE | NUTRI 300 | Nutrition | 3 | IIIb |
| Elec | CISA 330 | Desktop Publishing | 2 | |

Semester 4

14 Units

| CAT. | COURSE | TITLE | UNIT | GE AREA |
|------|-----------------------------|---|------|---------|
| RE | ACCT 301 | Financial Accounting | 4 | |
| Req | MKT 300 | Principles of Marketing | 3 | |
| GE | BUS 330 | Managing Diversity in the Workplace | 3 | VI |
| GE | POLS 301 / 481 ^H | Introduction to Government: United States | 3 | Va |
| GE | | any PE activity course | 1 | IIIa |

CAREER PATH

Career Options:

- Real estate salesperson
- Real estate broker

Advising Notes:

- Students can substitute ESLW 340 for ENGWR 300/480.

Scheduling Notes:

- RE 360 is offered in the fall.

Other Notes:

- This degree meets the educational requirements for California's Real Estate Broker and Salesperson license exams.
- The California Department of Real Estate (DRE) gives the exams and issues Real Estate Salesperson and Broker licenses. Students should contact DRE at the start of this program to verify individual requirements.
- At the end of the first semester, students qualify for the **Real Estate Sales certificate**.
- At the end of the second semester, students qualify for the **Real Estate certificate**.

EXPLANATION OF CATEGORIES

| | | |
|-------------|---------------------|--|
| Req | Required Core | A course that is required for this program |
| RE | Restricted Elective | A course selected from a list of elective courses specified for this program in the course list in the catalog, which can be replaced with another course from the same list |
| GE | General Education | A course that fulfills a specific general education requirement for a degree, which can be replaced with another course that meets the same requirement |
| Elec | Degree Elective | A degree-applicable course that is part of a degree roadmap to ensure that there is a total of at least 60 units, which is a requirement for an associate degree |

Graduation Requirement

A course that fulfills a specific graduation requirement which can be replaced by another course that meets the same graduation requirement.

MC = Math Competency

WC = Writing Competency