



Real Estate A.A. Degree

FULL TIME

This program roadmap represents one possible pathway to complete the program. **Please see a counselor** to create an education plan that is customized to meet your needs. This roadmap is not a guarantee of course availability or financial aid applicability.

Catalog: 2024-25

GE Pattern: local AA/AS

Total Units: 60

First Year

Semester 1

15 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
Req	RE 300	California Real Estate Principles	3	
Req	RE 310	Real Estate Practice	3	
Req	BUS 300	Introduction to Business	3	Vb
RE	RE 360	Real Estate Economics	3	
GE	ENGWR 300 / 480 ^H	College Composition	3	Ila WC

Semester 2

16 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
Req	RE 320	Real Estate Finance	3	
Req	RE 330	Legal Aspects of Real Estate	3	
Req	RE 342	Real Estate Appraisal	3	
Req	BUS 340	Business Law	3	
GE	STAT 300 / 480 ^H	Introduction to Probability and Statistics	4	Ilb MC

Second Year

Semester 3

15 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
RE	BUS 310	Business Communications	3	
RE	BUS 210	The Business Plan	1	
GE	ARTNM 322	Beginning Digital Art	3	I
GE	ASTR 310	The Solar System	3	IV
GE	NUTRI 300	Nutrition	3	IIIb
Elec	CISA 330	Desktop Publishing	2	

Semester 4

14 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
RE	ACCT 301	Financial Accounting	4	
Req	MKT 300	Principles of Marketing	3	
GE	BUS 330	Managing Diversity in the Workplace	3	VI
GE	POLS 301 / 481 ^H	Introduction to Government: United States	3	Va
GE		any PE activity course	1	IIIa

CAREER PATH

Career Options:

- Real estate salesperson
- Real estate broker

Advising Notes:

- Students can substitute ESLW 340 for ENGWR 300/480.

Scheduling Notes:

- RE 360 is offered in the fall.

Other Notes:

- This degree meets the educational requirements for California's Real Estate Broker and Salesperson license exams.
- The California Department of Real Estate (DRE) gives the exams and issues Real Estate Salesperson and Broker licenses. Students should contact DRE at the start of this program to verify individual requirements.
- At the end of the first semester, students qualify for the **Real Estate Sales certificate**.
- At the end of the second semester, students qualify for the **Real Estate certificate**.

EXPLANATION OF CATEGORIES		
Req	Required Core	A course that is required for this program
RE	Restricted Elective	A course selected from a list of elective courses specified for this program in the course list in the catalog, which can be replaced with another course from the same list
GE	General Education	A course that fulfills a specific general education requirement for a degree, which can be replaced with another course that meets the same requirement
Elec	Degree Elective	A degree-applicable course that is part of a degree roadmap to ensure that there is a total of at least 60 units, which is a requirement for an associate degree

Graduation Requirement

A course that fulfills a specific graduation requirement which can be replaced by another course that meets the same graduation requirement.

- MC = Math Competency
- WC = Writing Competency