



Real Estate Sales Certificate

This program roadmap represents one possible pathway to complete the program. **Please see a counselor** to create an education plan that is customized to meet your needs. This roadmap is not a guarantee of course availability or financial aid applicability. For counseling appointments call 916.608.6510.

Total Units: 9

First Year

Semester 1

3 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*
RE 300 California Real Estate Principles	3		F, S

Semester 2

3 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*
RE 110 Legal Aspects of Real Estate	3		F, S

Second Year

Semester 3

3 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*
RE 120 Real Estate Practice	3		F, S

Notes

This certificate introduces the basic concepts of the real estate career field. Topics include the principles of real estate, law, economics, finance, practice and appraisal. Upon completion of this program, the student will be able to:

- apply a basic knowledge of the fundamental concepts of real estate.
- define the technical terminology involved in the real estate field.
- interpret and apply a knowledge of real estate transactions.
- qualify for the California Real Estate Salesperson's License Examination.
- analyze real estate situations and property, interpret the data, and properly complete deposit receipts.

Zero Textbook Costs (ZTC):

The Zero Textbook Costs designation and logo are added to any course that provides free access to all required instructional materials. These are typically shared with students through Canvas. Courses that are designated as ZTC may still require students to purchase supplemental materials such as lab coats, a calculator, art supplies, etc. See full definitions and searching tips on the [Zero Textbook Costs page](#) of the college website.