



# Commercial Music, Music Business Management Emphasis Certificate

This program map represents one possible path for completing this program. **Please see a counselor** to create an educational plan that is customized to meet your needs. This path is not a guarantee of course availability or financial aid applicability.

**Catalog:** 2025-26

**Total Units:** 30

## First Year

### Semester 1

**12 Units**

CAT.	COURSE	TITLE	UNIT
Maj	BUS 300	Introduction to Business	3
Maj	MGMT 304	Principles of Management	3
Maj	MUFHL 309	Introduction to American Popular Music	3
Maj	MUSM 110	The Business of Music	3

### Semester 2

**12 Units**

CAT.	COURSE	TITLE	UNIT
Maj	MUSM 115 <sup>+</sup>	Business Development and Marketing for Musicians and Entertainment Entrepreneurs	3
Maj	MUSM 116	Legal Aspects Of The Music Industry	3
ME		*Major Elective	3
ME		*Major Elective	3

**+Prerequisite for MUSM 115:** MUSM 110 with a grade of "C" or better

\*Major Elective - A minimum of 12 units from the following groups (select 6 units this semester): Business Management, Retail Marketing & Communication Skills. Select at least one course from each group.

**Business Management:** ACCT 101, CISA 305+, CISA 340, MGMT 308, TA 440

**Communication Skills:** COMM 321, COMM 331+, COMM 361+, MGMT 372, PSYC 358

**Retail Marketing:** MKT 300, MKT 310, MKT 314

**+Prerequisite for CISA 305:** CISC 300 or 310 with a grade of "C" or better

**+Prerequisite for COMM 331 & 361:** ENGL C1000 or ESLW 340 with a grade of "C" or better; or concurrent enrollment

## Legend

- **(H)** - Honors
- **Elec** - Elective
- **GE** - General Education
- **Maj** - Required Core
- **ME** - Major Elective

## Disclaimer

Every effort has been made to ensure that what is listed in the SCC Program Paths are accurate. The courses, the course sequencing, and the programs are subject to change without notice by the administration of the Los Rios Community College District and Sacramento City College at the discretion of the district and Sacramento City College. Further, Sacramento City College reserves the right to amend any course or program.

**PLEASE SEE AN SCC COUNSELOR.**

## Certificate of Achievement Requirements

Certificates of Achievement require a grade of "C" or better in each major course.

## Important Links

[SCC General Counseling](#)  
[Music - Commercial Music, Music Business Management Emphasis](#)

# Second Year

## Semester 3

6 Units

CAT.	COURSE	TITLE	UNIT
ME		*Major Elective	3
ME		*Major Elective	3

\*Major Elective - A minimum of 12 units from the following groups: Business Management, Retail Marketing & Communication Skills. Select at least one course from each group. (Select 6 units this semester not already completed in a previous semester).

**Business Management:** ACCT 101, CISA 305+, CISA 340, MGMT 308, TA 440

**Communication Skills:** COMM 321, COMM 331+, COMM 361+, MGMT 372, PSYC 358

**Retail Marketing:** MKT 300, MKT 310, MKT 314

**+Prerequisite for CISA 305:** CISC 300 or 310 with a grade of "C" or better

**+Prerequisite for COMM 331 & 361:** ENGL C1000 or ESLW 340 with a grade of "C" or better; or concurrent enrollment