Retail Management (WAFC) Certificate

FULL TIME

This program roadmap represents one possible pathway to complete the program. **Please see a counselor** to create an education plan that is customized to meet your needs. This roadmap is not a guarantee of course availability or financial aid applicability.

Catalog: 2026-27

Total Units: 27

First Year

Semester 1

12 Units

CAT.	COURSE	UNIT	PREREQUISITES
Req	MGMT 304 Principles of Management	3	
Req	MGMT 372 Human Relations and Organizational Behavior	3	
Req	MKT 300 Principles of Marketing	3	
RE	ENGL C1000[1] College Composition	3	

[1] or BUS 100

Semester 2

15 Units

CAT.	COURSE	UNIT	PREREQUISITES
Req	ACCT 301 Financial Accounting	4	
Req	BUS 310 Business Communications	3	BUS 100 or ENGL C1000
Req	CISA 315 Introduction to Electronic Spreadsheets	2	
Req	MGMT 308 Personnel and Human Resources Management	3	
Req	MKT 312 Retailing	3	

EXPLANATION OF CATEGORIES		
Req	Required Core	A course that is required for this program
RE	Restricted Elective	A course selected from a list of elective courses specified for this program in the course list in the catalog, which can be replaced with another course from the same list

CAREER PATH

Career Options:

This certificate prepares students for entry-level positions in retail management.

Scheduling Notes:

- MGMT 308 is offered in the spring.

Other Notes:

- This map is designed for students who are able to take 12 units or more each semester, which is considered a full-time load. It shows one possible way to finish the program in two years. See a counselor to adjust the coursework to meet your specific needs.
- This certificate meets the needs of industry leaders like the Western Association of Food Chains (WAFC).
- Business students planning to transfer should consider the Business Administration AS-T degree. See the catalog for more information.

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