Real Estate A.A. Degree

FULL TIME

This program roadmap represents one possible pathway to complete the program. **Please see a counselor** to create an education plan that is customized to meet your needs. This roadmap is not a guarantee of course availability or financial aid applicability.

Catalog: 2026-27

GE Pattern: local AA/AS

Total Units: 60

First Year

Semester 1

15 Units

CAT.	COURSE	UNIT	PREREQUISITES	GE AREA
Req	RE 300 California Real Estate Principles	3		
Req	RE 310 Real Estate Practice	3		
Req	BUS 300 Introduction to Business	3		
RE	RE 360 Real Estate Economics	3		
GE	ENGL C1000 College Composition **or** ENGL C1000H[H] Honors College Composition	3 3		L1A

Semester 2

16 Units

CAT.	COURSE	UNIT	PREREQUISITES	GE AREA
Req	RE 320 Real Estate Finance	3		
Req	RE 330 Legal Aspects of Real Estate	3		
Req	RE 342 Real Estate Appraisal	3		
Req	BUS 340 Business Law	3		
GE	STAT C1000 Introduction to Probability and Statistics **or** STAT C1000H[H] Introduction to Probability and Statistics - Honors	4 4		L2

Second Year

Semester 3

15 Units

CAREER PATH

Career Options:

- Real estate salesperson
- Real estate broker

Advising Notes:

- This degree can be completed using either the local AA/AS general education (GE) pattern or the Cal-GETC transfer GE pattern. See a counselor to determine which pattern is best for you based on your academic goals.
- This map is designed for students who are able to take 12 units or more each semester, which is considered a full-time load. It shows one possible way to finish the program in two years. See a counselor to adjust the coursework to meet your specific needs.
- Students can substitute ESLW 340 for ENGL C1000/C1000H (formerly known as ENGWR 300/480).

Scheduling Notes:

- RE 360 is offered in the fall.

Other Notes:

- This degree meets the educational requirements for California's Real Estate Broker and Salesperson license exams.
- The California Department of Real Estate (DRE) gives the

CAT.	COURSE	UNIT	PREREQUISITES	GE AREA
RE	BUS 310 Business Communications	3	BUS 100 or ENGL C1000	
RE	BUS 210 The Business Plan	1		
GE	any Area L1B (Oral Communication & Critical Thinking) course	3		L1B
GE	any Area L3 (Arts & Humanities) course	3		L3
GE	any Area L5 (Natural Sciences) course	3		L5
GE	any Area L7B (Life Development Skills) course	2		L7B

Semester 4

14 Units

CAT.	COURSE	UNIT	PREREQUISITES	GE AREA
RE	ACCT 301 Financial Accounting	4		
Req	MKT 300 Principles of Marketing	3		
GE	any Area L4 (Social & Behavioral Sciences) course	3		L4
GE	any Area L6 (Ethnic Studies) course	3		L6
GE	any Area L7A (Physical Education) course	1		L7A

[H] honors courses

EXPLANATION OF CATEGORIES		
Req	Required Core	A course that is required for this program
RE	Restricted Elective	A course selected from a list of elective courses specified for this program in the course list in the catalog, which can be replaced with another course from the same list
GE	General Education	A course that fulfills a specific general education requirement for a degree, which can be replaced with another course that meets the same requirement

exams and issues Real Estate Salesperson and Broker licenses. Students should contact DRE at the start of this program to verify individual requirements.

- At the end of the first semester, students qualify for the **Real Estate Sales certificate**.
- At the end of the second semester, students qualify for the **Real Estate certificate**.

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