Commercial Music, Music Business Management Emphasis A.A. Degree - Local GE

This program map represents one possible path for completing this program. **Please see a counselor** to create an educational plan that is customized to meet your needs. This path is not a guarantee of course availability or financial aid applicability.

Catalog: 2026-27

Total Units: 60-61

First Year

Semester 1

15-16 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
Maj	MUFHL 309	Introduction to American Popular Music	3	SCC Local Area L3
ME		*Major Elective - Business Management	3	
GE	ENGL C1000** / 488H+ / ESLW 340+	Academic Reading and Writing	3-4	SCC Local Area L1A
GE	INDIS 313*** / HCD 310	Life Development Skills	3	SCC Local Area L7B
Elec		****Elective	3	

See Major Elective list in Semester 4.

**If you don't place directly in ENGL C1000 (check your eServices account), you will need to take ENGL 80/ENGL C1000 combo course.

+Prerequisite for ENGL 488: ESL 325 with a grade of "C" or better, or placement through the assessment process

+Prerequisite for ESLW 340: ESL 325 with a grade of "C" or better; or, for students not previously enrolled in ESL writing courses within the Los Rios district, placement through the Los Rios assessment process

***First-time college students who would like to participate in First-Year Experience (FYE) should take INDIS 313. All other students can take HCD 310 or speak with a counselor regarding their choices.

****Electives may include any courses numbered 100-499. **Meet with a counselor to discuss potential elective course options.**

Legend

- **(H)** - Honors
- **Elec** - Elective
- **GE** - General Education
- **Maj** - Required Core
- **ME** - Major Elective

Disclaimer

Every effort has been made to ensure that what is listed in the SCC Program Paths are accurate. The courses, the course sequencing, and the programs are subject to change without notice by the administration of the Los Rios Community College District and Sacramento City College at the discretion of the district and Sacramento City College. Further, Sacramento City College reserves the right to amend any course or program.

PLEASE SEE AN SCC COUNSELOR.

AA/S Requirements

Associate Degrees require the following:

1. **Completion of a minimum of 60 degree-applicable units with an overall grade point average (GPA) of 2.0 ("C" average). A minimum of 12 units must be completed within the Los**

Semester 2

15 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
Maj	BUS 300	Introduction to Business	3	SCC Local Area L4
Maj	MGMT 304	Principles of Management	3	
ME		*Major Elective - Communication Skills	3	
GE	MATH 300**	Introduction to Mathematical Ideas	3	SCC Local Area L2
GE		Oral Communication & Critical Thinking	3	SCC Local Area L1B

See Major Elective list in Semester 4.

**If you don't place directly in MATH 300 (check your eServices account), you will need to take MATHS 95/MATH 300 combo course.

Second Year

Semester 3

15 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
Maj	MUSM 110	The Business of Music	3	
ME		*Major Elective - Retail Marketing	3	
GE		Ethnic Studies	3	SCC Local Area L6
GE		Physical Education	1	SCC Local Area L7A
GE		Natural Sciences	3	SCC Local Area L5
Elec		**Elective	2	

See Major Elective list in Semester 4.

Electives may include any courses numbered 100-499. **Meet with a counselor to discuss potential elective course options.

Semester 4

15 Units

CAT.	COURSE	TITLE	UNIT	GE AREA
Maj	MUSM 115+	Business Development and Marketing for Musicians and Entertainment Entrepreneurs	3	

Rios Community College District.

2. **Completion of each required course with a grade of "C" or better for a major offered at Sacramento City College.**
3. **Completion of Sacramento City College's local AA/AS degree general education requirements – Area L1A and L1B; Area L2; Area L3; Area L4; Area L5; and Area L6; and Area L7A and L7B – with an overall 2.0 GPA.**

Students with Advanced Placement (AP) and International Baccalaureate Credit (IB) test scores should notify their Counselor to learn more about how test scores may be used for credit.

Exception: Students who possess a bachelor's (BA/BS) or higher degree from a college or university accredited through a regional accrediting agency recognized by the Council for Higher Education Accreditation (CHEA) are deemed to have satisfied the general education requirements for an AA/AS degree. Degrees from accredited institutions outside of the US will be evaluated on a case-by-case basis.

Placement Information

Check your eServices account under "Academic Records" to determine your Math and English placements.

Important Links

SCC General Counseling

CAT.	COURSE	TITLE	UNIT	GE AREA
Maj	MUSM 116	Legal Aspects Of The Music Industry	3	
ME		*Major Elective - Any Group	3	
GE		**Elective	3	
GE		**Elective	3	

+Prerequisite for MUSM 115: MUSM 110 with a grade of "C" or better

See Major Elective list below.

Electives may include any courses numbered 100-499. **Meet with a counselor to discuss potential elective course options.

Major Elective - Minimum of 12 units - Choose at least 1 course from each group.

Business Management:

ACCT 101 Fundamentals of Accounting

CISA 305+# Beginning Word Processing

CISA 340# Presentation Graphics

MGMT 308 Personnel & Human Resources Management

TA 440 Arts Management

+Prerequisite for CISA 305: CISC 300 or 310 with a grade of "C" or better

#Students who choose CISA 305 (2 units) or CISA 340 (2 units) from this area will need to take an additional course from ANY area to complete a minimum of 12 units total.

Communication Skills:

COMM C1004 Interpersonal Communications

COMM 331+ Group Discussion

COMM 361+ The Communication Experience

MGMT 372 Human Relations & Organizational Behavior

PSYC 358 Principles of Interpersonal Relations

+Prerequisite for COMM 331 & 361: ENGL C1000 or ESLW 340 with a grade of "C" or better; or concurrent enrollment

Retail Marketing:

MKT 300 Principles of Marketing

Music - Commercial Music, Music Business Management Emphasis Arts & Communication Meta Majors

MKT 310 Selling Professionally

MKT 314 Advertising

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