Business, General A.A. Degree - CalGETC

This program is designed for students seeking employment instead of transferring upon completion. This degree can be combined with Small Business Management/Entrepreneurship degree.

Total Units: 55-59

First Year

Semester 1

12-13 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*	GE AREA
BUS 300 Introduction to Business	3		F(O,P), S(O,P), Su(O)	
BUS 340 Business Law	3		F(O), S(O), Su(O)	
BUS 310 Business Communications	3	BUS 200; Advisory: ability to key 30 WAM	F, S	
ECON 310 Statistics for Business and Economics **or**	3		F, S	Cal-GETC Area 2
STAT C1000E Introduction to Statistics	4		F(O), S(O)	Cal-GETC Area 2

Semester 2

11 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*	GE AREA
MKT 300 Principles of Marketing	3		F(O), S(O), Su(O)	
ACCT 301 Financial Accounting	4	Advisory: ACCT 101, BUS 105, MATH 120 or MATH 125	F(O,P), S(O), Su	
ECON C2002 Principles of Macroeconomics	3		F(O), S(O), Su(O)	

Career Options/Outlook:

Many career opportunities are available such as first-line supervisor of retail sales worker. First-line supervisor directly supervises and coordinates activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.

A sample of reported job titles:

Bakery Manager, Delicatessen Manager, Department Manager, Department Supervisor, Grocery Manager, Key Carrier, Meat Department Manager, Parts Sales Manager, Shift Manager, Store Manager

Projected job openings in California (2020-2030):

14,420

Projected growth in California (2020-2030):

3% growth

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*	GE AREA
CRC Area III(a)-Physical Edu Activity	1		F, S, Su	

Year 2

Semester 3

18-19 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*	GE AREA
ACCT 311 Managerial Accounting **or**	4	ACCT 301	F(O), S(O)	
BUS 345 Law and Society **or**	3		F, S	
MGMT 372 Human Relations and Organizational Behavior **or**	3		F(O)	
RE 300 California Real Estate Principles	3		F(O), S(O)	
ECON C2001 Principles of Microeconomics	3	MATH 100 or 102 or 1 yr of HS Elem Algebra	F(O), S(O), Su(O)	
CISC 310[1] Introduction to Computer Information Science	3	Advisory: Students should be familiar with basic functions of word processing, spreadsheet, and web browser software applications, or they should have successfully completed a Computer Technology course in middle or high school.	F(O), S(O), Su(O)	

Median Salary in California (2021):

$45,460/yr

Source:

https://www.onetonline.org/link/summary/41-1011.00

Honors option:

The CRC Honors Program is designed specifically for academically accomplished students and for students with the potential for high achievement. Students who complete 15 units or more in honors-designated courses will earn special recognition as an Honors Scholar, a distinction that may entitle the student to guaranteed transfer and scholarship opportunities at select transfer colleges and universities.

Transfer notes:

Please meet with a counselor for specific transfer course evaluation or transferring to a specific 4-year institution.

General Education (GE):

Non-specified GE courses identified by CRC Area, CSU Area or IGETC Area without pre- or co-requisite can be taken at any semester.

The program map also meets

the **Certificate of Achievement in Business, General.**

Students have the option to select a minimum of 3 units from:

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*	GE AREA
CRC Area VI-Ethnic/ Multicultural Studies [2]	3		F, S, Su	
Elective [3]	3		F, S, Su	
CRC Area I-Humanities	3		F, S, Su	

1 Students can choose 3 units from CISA 305 (2 units), CISA 308 (1 unit), CISA 315 (2 units), CISA 320 (1 unit) or CISC 310 (3 units)-CISC 310 is recommended.

2 Suggestion-BUS 330 Managing Diversity in the Workplace (3 units); F, S(O), Su(O); CRC Area V(b) or VI.

3 Units needed to total 60 units for graduation. Refer to Course Number for the appropriate course level necessary for the degree.

Semester 4

14-16 Units

COURSE	UNITS	PRE-REQS^	SEMESTERS OFFERED*	GE AREA
CRC Area IV-Natural Sciences	3		F, S, Su	
Elective [1]	3		F, S, Su	
Elective [2]	3		F, S, Su	
Elective [3]	3		F, S, Su	
Elective [4]	2-4		F, S, Su	

^You must have passed the prerequisite course(s) with a “C” or better; Corequisite must be taken during the same semester; Advisory means it is recommended but not required to enroll in the course.

*(O) = online available (P) = partially online

1 Suggestion-BUS 215 Entrepreneurial Opportunity & Business Planning (3 units); F, S. Units needed to total 60 units for graduation. Refer to Course Number for the appropriate course level necessary for the degree.

2 Suggestion-BUS 350 Small Business Management/Entrepreneurship (3 units) F(O), S(O). Units needed to total 60 units for graduation. Refer to Course Number for the appropriate course level necessary for the degree.

3 Units needed to total 60 units for graduation. Refer to Course Number for the appropriate course level necessary for the degree.

4 Units required are determined by the number of units needed to total 60 units for graduation. Refer to Course Number for the appropriate course level necessary for the degree.

BUS 310 (3 units)

BUS 320 (3 units)

BUS 330 (3 units)

BUS 350 (3 units)

ECON 304 (3 units)

CISC 310 (3 units)

the **Certificate of Achievement in Small Business Management/Entrepreneurship.**

Students have the option to select a minimum of 3 units from:

ACCT 301 (4 units)

BUS 310 (3 units)

BUS 320 (3 units)

CISC 310 (3 units)

ECON 304 (3 units)

About this map:

This program map represents one possible pathway to complete the program. Please see a counselor to create an education plan that is customized to meet your needs. This map is not a guarantee of course availability or financial aid applicability.

Zero Textbook Costs (ZTC):

The Zero Textbook Costs designation and logo are added to any course that provides free access to all required

instructional materials. These are typically shared with students through Canvas. Courses that are designated as ZTC may still require students to purchase supplemental materials such as lab coats, a calculator, art supplies, etc. See full definitions and searching tips on the Zero Textbook Costs page of the college website.

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